

Ref: _____



**Expression of Interest [EOI]
Document for Pre-Qualification**

**OF SUPPLIERS/COMPANIES FOR THE SUPPLY OF
CERTIFIED WHEAT SEED UNDER**

UNDER

**“NATIONAL PROGRAM FOR ENHANCING PROFITABILITY THROUGH
INCREASING PRODUCTIVITY OF WHEAT”**

FOR THE YEAR 2022-23

**(MUHAMMAD ANJUM ALI)
DIRECTOR GENERAL AGRICULTURE
(EXT. & AR) 21 DAVIS ROAD, LAHORE
Contact No. 042-99200732
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DISCLAIMER

This Expression of Interest (EOI) Document is provided to the recipient solely for use in preparing and submitting applications for short-listing for engagement in supplying the seed bag and Firm to carry out the Assignment as further detailed in this EOI Document. This EOI Document is being issued by Director General agriculture (Ext. & AR) **“Subsidy on Wheat Seed Under National Program for Enhancing Profitability Through Increasing Productivity of Wheat”** (hereinafter referred as the “Procuring Agency” where relevant the term includes its employees, personnel, affiliated entities, consultants, advisors, agents and contractors etc.), solely for the use of the Applicant(s) interested in the Assignments enumerated hereunder.

Unless expressly specified otherwise, all capitalized terms used herein shall bear the meaning as ascribed in this EOI Document.

This EOI is not an agreement and is neither an offer nor invitation by the Procuring Agency to the prospective Applicant(s) or any other person. The purpose of this EOI is to provide interested parties with information that may be useful to them in the formulation of their application for qualification pursuant to this EOI (the “Application”). This EOI includes statements, which reflect various assumptions and assessments arrived at by the Procuring Agency in relation to the Scheme. Such assumptions, assessments and statements do not purport to contain all the information that each Applicant(s) may require. This EOI may not be appropriate for all persons, and it is not possible for the Procuring Agency, its employees or advisors to consider the investment objectives, financial situation and particular needs of each party who reads or uses this EOI. The assumptions, assessments, statements and information contained in this EOI may not be complete, accurate, adequate or correct. Each Applicant should therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments, statements and information contained in this EOI and obtain independent advice from appropriate sources.

Information provided in this EOI to the Applicant(s) is on a wide range of matters, some of which depends upon interpretation of law. The information given is not an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The Procuring Agency accepts no responsibility of the accuracy or otherwise for any interpretation or opinion on law expressed herein.

The evaluation criteria have been laid down for the purpose of short-listing of the Applicant(s). The Procuring Agency or its affiliated entities including its consultants, advisors,

employees, personnel, agents, make no representation or warranty and shall have no liability to any person, including any Applicant or Bidder, under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this EOI or otherwise, including the accuracy, adequacy, correctness, completeness or reliability of the EOI or in any other Document made available to a person in connection with the tendering process for the Assignment(s) or for any other written or oral communication transmitted to the recipient in the course of the recipient's evaluation and any assessment, assumption, statement or information contained therein or deemed to form part of this EOI or arising in any way with short-listing of Applicant(s) for participation in the Bidding Process.

The EOI submitted by any Applicant shall be upon the full understanding and agreement of any and all terms of this EOI Document and such submission shall be deemed as an acceptance to all the terms and conditions stated in this EOI Document. Any EOI submitted by any Applicant shall be construed based on the understanding that the Applicant has done a complete and careful examination of this EOI Document and has independently verified all the information received from the Procuring Agency.

This EOI Document shall neither constitute a solicitation to invest, or otherwise participate, in the Assignment, nor shall it constitute a guarantee or commitment of any manner on the part of The Procuring Agency that the Assignment will be awarded. The Procuring Agency reserves its right, in its full discretion, to modify the EOI Document and/or the Assignment at any stage during the procurement process to the fullest extent permitted by law, and shall not be liable to reimburse or compensate the bidder for any costs, taxes, expenses or damages incurred by the Applicant in such an event. Similarly, The Procuring Agency reserves the right, in its full discretion, to cancel the EOI Document and/or Assignment at any stage of the procurement process and shall not be liable to reimburse or compensate the Applicant for any costs, taxes, expenses or damages incurred by the Applicant(s) in such an event.

EXPRESSION OF INTEREST (EOI)

for

**Inclusion of Seed Suppliers for Pasting of
E-Vouchers in Certified Canola, Sunflower, Sesame, Gram, Moong & Wheat
Seed Bags**

under

National and Provincial Programs

Directorate General Agriculture (Extension & AR) Punjab, a wing of Agriculture Department, Government of the Punjab, invites Expression of Interest (EOI) for Inclusion of Certified Seeds from Importers/Suppliers/Producers. The applicants should be on active taxpayers list of the Federal Board of Revenue (FBR) and should be authorized by concerned authority (ies) in Pakistan for import / supply of certified seed. The pre-qualified applicants shall work with Punjab Agriculture Department for disbursement of financial support to farmers by pasting of e-Voucher on their respective input bags/packings of certified seed in all districts of Punjab province.

2. Expressions of Interest (EOIs) documents of each crop seed mentioned above are available separately in the office of Director General Agriculture (Extension & AR) Punjab, 21-Davis Road, Lahore, Phone # 042-99200732. Crop wise EOI documents can also be downloaded from www.agripunjab.gov.pk free of cost.

3. The already pre-qualified suppliers/ firms do not need to apply for pre-qualification again. These firms are only required to submit request for Contract Extension. Extension will be granted on the basis of satisfactory performance of previous year.

4. The Expression of Interest (EOI), prepared for certified seed, in accordance with the instructions given in the EOI documents, must reach the office of Director General Agriculture (Extension & AR) Punjab, 21-Davis Road, Lahore, on or before **17-09-2022 (11 AM)**. There will be no deadline for participation in the scheme however, preference will be given on first come first served basis.

**(Muhammad Anjum Ali)
Director General Agriculture
(Extension & AR) Punjab
First Floor, Agriculture House,
21-Davis Road, Lahore 042-99200732
dgaextarpb@gmail.com**

SECTION-I

A. INTRODUCTION

DEFINITIONS

In this document, the following terms shall be interpreted as defined below: -

Procuring Agency:	Director General Agriculture (Extension & AR) Punjab, for the “Inclusion of certified wheat seed suppliers for pasting of e-vouchers on seed bags” Agriculture Department, Government of the Punjab, Lahore, Pakistan
Applicant	Means any corporation, company, partnership, firm, public or private entity or a Consortium, that is eligible, has the expertise and ability to undertake the Assignment as per the requirements of this EoI Document and has not been blacklisted/debarred by any public sector organization or department anywhere.
Assignment/ Scope of Work	Means provision of certified Wheat seeds to the farmers by the applicant in accordance with this EoI Document upon being selected as a successful bidder after the bidding process to be conducted post- short-listing.
Partner Firm	Means a partner firm in a Consortium.
Consortium	Where the Applicant is comprised of a group of Partnership Firms or Corporations or Limited Companies etc. who have submitted an EoI as per the requirements of this EoI Documents, all members, if awarded the contract, shall individually sign and be jointly and severally liable for the entire Assignment and such an association may be known as a Consortium for submission of the EoI.
Signatory of Application:	Means the person duly authorized by the Applicant through Power of Attorney placed at Annexure II to sign the application for EOI/ Tender /Bid on its behalf.
Lead Firm	If the Applicant is a Consortium, one of the entities of such a Consortium shall be designated as the Lead Firm in the EoI to perform a lead role. The Lead firm should be duly appointed by all Consortium members to submit and sign on their behalf all documents required hereunder to bind the entire Consortium to the contents, thereof. (Annexure-III)
Due Date	The date mentioned in advertisement as deadline for submission of EoI application. However, the participation of new firms / Manufacturer will remain open till Scheme Closes.
EOI	Expression of Interest to be submitted by the Applicants containing the information as set out and required under this EoI Document.
Power of Attorney	The Power of Attorney to be provided by the Applicant(s) in the form appended to this EoI Document.
RFP	Request for Proposals

CNIC	Mean Computerized National Identity card issued by NADRA (National Database & Registration Authority).
Details	Shall mean Quantity of Certified Wheat Seed of selected varieties in bags as well as in Metric Tons which is in Stock
“GoPb”	shall mean Agriculture Department, Government of the Punjab.
Seed(s)	Certified Wheat Seed of selected varieties in Section I (D).
Wheat Seed Varieties	Selected varieties of certified wheat seed (mentioned under Section-I, Part D “Eligible Seeds”)
Subsidy Rate	Subsidy on selected Wheat varieties will be Rs. 1200/- per 50 kg bag.
Subsidy Limit	A registered farmer can get subsidy maximum to 05 acres on Wheat seed bag
Pack Size of Seed bags	50 kgs of selected wheat varieties.
Registered Farmer	Shall mean Farmers already registered under cash compensation scheme of Chief Minister Kissan Package during 2015 and being registered under different schemes of Agriculture department which include but not limited to Empowerment of Kissan through Financial & Digital Inclusion, Applicant of Rust Free Wheat Seed Distribution Program, Applicants of laser land leveler Scheme, Applicant of the Scheme “Promotion of Mechanization in Punjab, farmers registered for support price on seed cotton & oilseed schemes (2017-18 to date). All farmers whose bio data is being maintained with Agriculture Department & PITB
Security Seal Provider (SSP)	Shall mean the company responsible for printing subsidy voucher with all features recommended by GoPb.
e-Voucher	Shall mean the voucher recommended by GoPb with specifications having subsidy number printed on it.
MW	MW Disbursement” means the disbursement of funds to the Beneficiaries at their Mobile Wallet/ Mobile Account.
PITB	Shall mean Punjab Information Technology Board which will provide the technical services for smooth implementation of the project.
Kissan Card	It is co-branded debit card issued to the farmers after successful registration with Agriculture Extension & AR Department.
Retailer Initiated Transaction	The BBO will develop the instant discount mechanism at agri retailer shop for kisan card holders. In this mechanism: Farmer will visit the input retailer shop with Kissan Card. Retailer will enter the Kissan Card number or CNIC of Kissan card holder in their tab/device. Retailer will also enter the voucher’s number of agriculture input bag. PITB will verify the secret code and CNIC of the farmer. Farmer will be informed about the verification of their vouchers and CNIC. Farmer will verify their thumb impression/BVS through retailer tab/device. After verification of their thumb impression farmers will get the subsidized product from the retailers. The subsidy amount automatically transferred to the retailers.
Input Retailer	Any Agri. Input (Seed, Fertilizer, Pesticides) dealer/shop keeper having HBL Konnect device with agreed rights to facilitate the farmers for instant discount at his shop.
Project Districts	Farmers may avail the subsidy in all the districts of Punjab.

B- BACKGROUND OF THE SCHEME

Keeping in view the importance of agriculture sector in economy, the government has launched Prime Minister's National Agriculture Emergency Programs (NAEP). Objective of the program is to increase agriculture productivity significantly in five years of the project. Pakistan has potential to increase average production of major crops but the gap in the yield per acre between progressive and non-progressive grower is double due to lack of application of certified seed and other factors.

Quality and certification of seed has a direct and significant impact on productivity. An improved variety or hybrid can make a difference to production to the extent of 45%. The application for certified seed has not, however, been easily adopted/ accepted by farmers because of intricacies of technology and practices connected with it. In order to raise productivity of wheat crop on a sustainable basis, it is necessary to promote production and use of certified seeds.

Therefore, it is absolutely essential to promote use of certified seed. Government of Punjab in collaboration with Federal government will give direct subsidies through e-voucher system. This direct subsidy will be provided on the purchase of certified wheat seeds bags (50 kg) from dealers of pre-qualified suppliers.

C- SCOPE OF ASSIGNMENT

Importer/ Manufacturer/ Suppliers/distributor provide following services in Punjab.

Service Name	Description
Inclusion of Certified Seed Suppliers for Pasting of e-vouchers on CERTIFIED WHEAT Seed Bags under National Agriculture Emergency Programs on Wheat.	• Printing of e-vouchers for pasting on certified wheat seed bags as per specifications approved by Government of Punjab through Agriculture Department. • Pasting of subsidy vouchers on each wheat seed bag of certified selected variety sold in all districts of Punjab. • Presenting record of production of certified seed to Agriculture Department for verification purpose. • Helping in media/awareness campaign of scheme across the province.

D- ELIGIBLE SEEDS

Following list of varieties of Certified Wheat Seed selected for the year 2022-23. Applicants may offer any of the following varieties mentioned below. So, it is requested to please select the varieties offered by your company/firm:

Name of Crop	Required Packing (Kgs)	Name of Varieties	Name of Varieties
Wheat	50	Akbar-19	Fakhar-e-Bhakkar
		Anaj-17	Nishan
		Ghazi-19	Bhakkar Star
		Ujala-16	Borlaug-16
		Dilkash-20	MA-21
		Subhani-21	Markaz-19
		MH-21	Barani-17
		Zincol-16	-

Note:

An applicant can apply for pre-qualification of all of the above mentioned certified wheat seed or any one of them.

E- IMPLEMENTATION ARRANGEMENTS

a) *Generation of Unique codes and printing of e-Vouchers*

- i. PITB/technology partner will develop an online portal for generating unique codes for seed Supplier/distributor/ Importer/companies.
- ii. Seed companies shall place request for generating unique codes for each bag before Agriculture Department (GoPb) along with mandatory documents required by the department for permitting generation of unique codes in accordance with the quantity of seeds imported/produced.
- iii. GoPb will add capping of Seed Company limit on online portal for generating unique codes and will inform the Seed Company.
- iv. Seed Company, then, will generate unique codes from online portal but will not have access to view the codes list in order to minimize human intervention.
- v. Seed Companies will have an agreement with a Security Label Supplier Company for printing unique codes.
- vi. Security Label Supplier shall have access for downloading unique codes generated by the Seed Company.
- vii. Seed suppliers shall place Purchase order to Security Label Supplier.
- viii. Security label supplier will prepare the security labels with unique codes according to the given specifications and deliver to the Seed Company.
- ix. Seed supplier will durably affix the security label on the inside of the bag in such a way that part of it is visible above the seam after stitching.

b) *Flow Mechanism of Pre-paid Vouchers Redemption*

- i. Registered farmer will get the seed bag after full payment from the dealer/supplier
- ii. Farmer will scratch the code and send secret code with CNIC on a short code dedicated for GoPb to PITB/technology partner.
- iii. PITB/technology partner will verify the secret code and CNIC of the farmer.
- iv. CNIC of verified farmer will be shared with Branchless Banking Operator by PITB/technology partner.
- v. The farmer will receive instructions through SMS about subsidy amount and instructions to visit Branchless Banking Operator's agent for payment.
- vi. Non-registered farmer will receive instructions to get himself registered through a local agriculture office or through Agri. Help line and follow step I to V.

c) *Flow Mechanism of Retailer Initiated Transaction*

- i. Registered farmer will apply for Kissan Card and get their card through Branchless Banking Operator (BBO).
- ii. Farmer will visit the input retailer shop with Kissan Card.
- iii. Retailer will enter the Kissan Card number or CNIC of Kissan card holder in their tab/device.
- iv. Retailer will also enter the voucher's number of seed bag.
- v. PITB/technology partner will verify the secret code and CNIC of the farmer.
- vi. Farmer will be informed about the verification of their vouchers and CNIC.
- vii. Farmer will verify their thumb impression/BVS through retailer tab/device.
- viii. After verification of their thumb impression farmers will get the subsidized product from the retailer.

F- ROLES AND RESPONSIBILITIES

a. Govt. of Punjab (GoPb)

- i. Agriculture Department, Government of Punjab through Director General Extension will be the implementing agency for the program.
- ii. Provide guidance to the farmers regarding the usage of e-vouchers through field staff and agriculture helpline.
- iii. Directorate of Information shall formally announce the scheme with its salient features as a window for guidance to farmers through print and electronic media.
- iv. Agriculture department will hire the Branchless Banking Operator for disbursement of subsidy amount to farmer
- v. Agriculture Department with the help of PITB/ technology partner will generate the Unique Secret codes for each Certified Wheat Seed Bag on the request of Producers/Importers/suppliers of Seeds.
- vi. Price Monitoring and ensure that price of product is same before and after subsidy announcement.
- vii. Consultation with Suppliers if price change is required.
- viii. Agriculture department through BBO will onboard the supplier/retailers for instant discount/ retailer-initiated transaction.
- ix. Agriculture department will extend their corporation for preparing the Kissan Card.
- x. Payment of evouchers to farmers through Branchless Banking Operator and retailer shops.
- xi. The Agriculture Department will give access to the seed companies for generation of their own e-voucher codes.

- xii. Agriculture Department will provide the subsidy to the farmers on first comes first serve basis subject to the availability of funds

b. Punjab Information Technology Board (PITB)/ Technology Partner:

- i. Generation of unique secret codes for each bag of subsidized Seed.
- ii. PITB/ technology partner will Validate the Secret scratched codes after matching the CNIC from their Database.
- iii. PITB/ technology partner will transmit valid Vouchers to Branchless Banking Operator for redemption and further Processing.
- iv. PITB/ technology partner will keep Tracking of each bag when it was scratched and redeemed.
- v. Communicate CNIC/MW and voucher details to Branchless Banking Operator
- vi. Trouble shooting of system

c. Suppliers/ Manufacturers/Importers of Seeds:

- i. The firms that agree to the given design / mechanism in the EOI will have to request the Agriculture Department to get them registered with the scheme.
- ii. Seed Suppliers will share the details of their existing stock as well in coming product with Agriculture department.
- iii. Suppliers will print the Security seals as per Specification Mentioned in **Annexure –VI.**
- iv. Suppliers will ensure the pasting of Security Seals on each certified seed bag either in existing stock or incoming product
- v. Suppliers will paste the Security seals on their product in a following manner;
 - a. Security Seals will be pasted inside the Bag around 5-7 inches from Horizontal edges and 3-4 inches from top vertical edges
 - b. Stitching of bag should be done in a way that Half of Seals should be above the stitched portion and half below the Stitched Portion or any other method notified by the department
 - c. Ensure the stitching of bag in way that Scratch Portion will be below the stitching portion of seed bag.
 - d. Security Seal should be pasted in such a way that it can't be removed as a whole without opening of Bag
- vi. Physical verification of voucher pasting will be made by the department.
- vii. Supplier will intimate the department for receiving of the voucher from the printer through online portal
- viii. Supplier will intimate the daily base pasting of the vouchers on the bags of certified seed of selected varieties through online portal.
- ix. Supplier will add detail of their retailers and dispatched their tagged seed bags to the selected retailers through online portal.
- x. Ensure that no bag will be delivered to the market without dispatching to the dealer on the online portal
- xi. Supplier will bear the subsidized amount (in the form of plenty) if any bag redeem by the farmer without dispatching through online portal.
- xii. Ensure that “No” certified seed bag of selected varieties is without Security Seals in Punjab.
- xiii. Ensure the availability of Instructions' Brochures at prominent place of each sale point.
- xiv. Consultation with Agriculture Department for any price change if required.
- xv. Only those suppliers/ manufacturers/ distributors will be eligible for this scheme who register and sign contract for this scheme and undertake in writing to develop their in-house capacity and systems/ mechanisms to fully implement this scheme in its true spirit.

- xvi.** Qualified supplier/Company will facilitate the Branchless Banking Operator for on-boarding of Dealer as BBO Retailers.
- xvii.** The qualified firm will be responsible for any misuse of BBO BVS enabled device and will be accountable for any misconduct.
- xviii.** The dealers of the qualified suppliers/manufacturers/distributor will be responsible for displaying the flexes, brochures etc. representing that the facility of Kissan card for the provision of subsidies, is available at each sale point.
- xix.** The onboarded dealers' of qualified suppliers/ manufacturers/ distributor will be responsible for accepting the farmer's requests for the generation/issuance of Kissan Card at their sale point.

d. Branchless Banking Operator Companies:

- i.** Process the Valid Vouchers details along with CNIC & Mobile Number of Farmers received from PITB/ technology partner.
- ii.** Ensure that only Genuine Farmers claim the voucher redemption.
- iii.** Location and district-wise daily, weekly and monthly scheme-wise disbursement reporting to PITB/ technology partner, Agriculture Department & Seed Suppliers.
- iv.** Provide Point of Sale (POS) BVS enabled machine to the input retailers with active agree rights.
- v.** Responsible for any Fraud importation with consumer at agent shop.

e. Responsibilities of Farmers:

- i.** Farmer will be registered as farmer in Agriculture Department of the Punjab.
- ii.** Farmers will Purchase certified seed bags having E-voucher from Seed sale points.
- iii.** Open the bag and scratch the Voucher.
- iv.** Send the scratched voucher code along with CNIC to short code given by GoPb for redemption.
- v.** Kissan card holder farmer can avail the subsidy instantly at designated retailer's shops.
- vi.** Farmer will verify their thumb impression/BVS for getting the subsidy amount of certified seed bags.
- vii.** Farmer will get subsidy up to 5 bags of Certified Wheat Seed (50 kg each).
- viii.** Get himself registered if not already registered

f. Security Seal Provider:

- i.** Security Seal Provider (SSP) will print the subsidy voucher of size 70-75 mm (length) x 40-45mm (width) or as per agreed design with durable adhesive and security features
- ii.** SSP will be responsible for any Misuse of Code before and/ or during Printing Process
- iii.** SSP will ensure Timely Delivery of Security Stickers/seals to Seed Suppliers under intimation to Govt. of the Punjab.

SECTION-II

INSTRUCTIONS TO APPLICANTS

FRAUD & CORRUPTION:

- i. The Procuring Agency requires that the Applicant observes the highest standard of ethics in relation to submission of EOI for short-listing and further documents required for short-listing and thereafter.
- ii. The Procuring Agency will reject a proposal for short-listing if it determines that the Applicant has directly or through an agent, engaged in corrupt, fraudulent, collusive, coercive or obstructive practices in competing for the contract in question and will declare the applicant ineligible, either indefinitely or for a stated period of time.
- iii. Any misinformation, forged / fake documents / statements etc. will lead to disqualification at short listing stage in addition to any other action as per law.

ELIGIBILITY:

- i. The scheme is open for certified wheat seed suppliers/producer/ Distributor
- ii. Firms who agree with the mechanism will be eligible.
- iii. Physical verification of all the provided documents for qualifying for eligibility will be mandatory.
- iv. There is no deadline / due date for joining the scheme but, there will be a date for full implementation of the scheme and stoppage of interim/transition arrangement.
- v. Undertaking on Judicial Paper that the firm is not insolvent, not blacklisted and not involved in litigation or arbitration with any of Provincial or Federal Government Department of Pakistan, any Agency of United nations, World Bank and Asian Development Bank. In case the firm was involved in any litigation or arbitration process, proof of dispute resolution along with history for last three years in accordance of **Annexure-IV** is required.
- vi. An Applicant or any of its Members, declared Insolvent/blacklisted / debarred by any public-sector organization or department in Pakistan shall be ineligible for short-listing.

LANGUAGE:

Language of this EoI and subsequent all processes and correspondences shall be English.

EOI ADVERTISEMENT:

The EoI advertisement shall form an integral part of the EoI Document.

CLARIFICATIONS IN RELATION TO EOI DOCUMENTS:

- i. An Applicant requiring any clarification in relation to the EoI Document shall contact the Procuring Agency in writing at the address indicated in this EoI Document.
- ii. The Procuring Agency will respond in writing to any request for clarification provided that such request is received.

AMENDMENTS IN EOI DOCUMENTS:

- i. At any time prior to the deadline for submission of EoI, the Procuring Agency may amend the EoI Document by issuing an addendum.
- ii. Any addendum issued shall be part of EoI Document.
- iii. To give Applicants reasonable time to take an addendum into account in preparing their applications, the Procuring Agency may, at its discretion, extend the deadline for the submission of applications.
- iv. No objection shall be entertained regarding the terms & conditions of this EoI Document after deadline for submission of EoI.

CHANGE IN INFORMATION PROVIDED TO PROCURING AGENCY:

The Applicant shall immediately report to the Procuring Agency in writing any change in the information provided in its EoI (including any information relevant to any Consortium). The determination of whether the change is material shall be in Procuring Agency's sole and exclusive discretion and any material change could also lead to disqualification of such Applicant. Any failure to report change by the Applicant shall constitute grounds for disqualification.

COST OF APPLICATION:

- i. The Applicant shall bear all costs associated with the preparation and submission of EoI. The Procuring Agency will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the short-listing process.
- ii. The Procuring Agency will not be responsible for any costs or expenses incurred by the Applicant in connection with the preparation or delivery of proposals or visits to any office or site.
- iii. The Procuring Agency shall be under no obligation to return any EOI or supporting materials submitted by the Applicant.

DOCUMENTS ESTABLISHING THE ELIGIBILITY OF APPLICANT:

To establish its eligibility, the Applicants shall complete all eligibility requirements as set out in this document supported by verifiable documentary evidence. Applications without complete supporting documentary evidence, as required under this EoI, shall be considered non-responsive and shall be rejected.

DOCUMENTS ESTABLISHING THE QUALIFICATIONS OF APPLICANT:

To establish its qualifications, the Applicant shall provide the information requested in the corresponding sheets, evaluation criteria etc. in the form of verifiable documentary evidence.

CONSORTIUM OF FIRM:

- i. If Applicant is a Consortium, there must be a Lead Firm appointed through a Power of Attorney executed by all Consortium members individually, authorizing the Lead Firm to act on their behalf and to enter into legally binding obligations.
- ii. Power of Attorneys shall be prepared as instructed in **Annexure – I, II & III**
- iii. In the event the Applicant is a Consortium, all communications and correspondence shall be routed through the Lead firm. The Procuring Agency shall only correspond with the Lead Firm and as such delivery of any notice, information or other correspondence to the Lead Firm shall be deemed delivered to all the members of Consortium.
- iv. One member of Consortium may participate in only one EoI and if one member participates in more than one EoIs, The Procuring Agency shall reject all such EoIs;

SIGNING THE APPLICATION:

- i. The Applicant shall prepare and submit the EoI as described in this document. The EoI shall be signed by a person duly authorized on behalf of the Applicant through Power of Attorney.
- ii. Original written Power of Attorney authorizing the signatory of the Application to act for and on behalf of the Applicant shall be attached with the application according to the given **Annexure-II**.
- iii. Every page and every form of EOI shall be signed and stamped by the Signatory of the Application.

SEALING AND IDENTIFICATION OF APPLICATION:

The Applicant shall enclose ONE Original and one copy of its EoI in a sealed envelope that shall:

- i. Bear the name and address of the Applicant,
- ii. Be addressed to the Director General Agriculture (Ext & AR) Punjab, 21- Davis Road, Lahore.
- iii. Bear the specific identification of this short-listing process indicated in the EOI Document and shall be clearly marked the subject title.
- iv. Each EOI shall be in English accompanied by all the supporting documents. If any original supporting document is not in English, a certified translation of the same in English shall be provided by the Applicant.
- v. Applicants are also required to state, in their proposals, the name, title, phone & fax numbers, e-mails, and addresses of their Primary Contact and Secondary Contact, through whom all communications shall be directed until the procurement process has been completed or terminated.
- vi. The Procuring Agency will accept no responsibility for not processing any envelope that was not identified as required.

OPENING OF APPLICATIONS:

The Procuring Agency shall open (all) application(s) on the time indicated in EoI advertisement.

CONFIDENTIALITY:

Information relating to the evaluation of Applications, and recommendation for short-listing, shall not be disclosed to the Applicants or any other persons not officially concerned with such process until the notification of short-listing is made to all Applicants.

CLARIFICATIONS OF APPLICATIONS:

- i. To assist in the evaluation of applications, the Procuring Agency may, at its discretion, ask any Applicant for a clarification of its application which shall be submitted within a stated reasonable period of time. Any request for clarification and all clarifications shall be in writing.
- ii. If an Applicant does not provide clarifications of the information requested by the deadline, the application shall be evaluated based on the information and documents available at the time of evaluation of the application. Failing to provide requisite information may lead to rejection / disqualification of application.

RESPONSIVENESS OF APPLICATIONS:

All applications not responsive to the requirements of the EoI Documents shall be rejected.

NOTIFICATION OF SHORT-LISTING:

The purpose of this EoI Document / Advertisement is to pre-qualify firms. The Procuring Agency shall promptly notify each Applicant as to whether or not it has been shortlisted after completing the process and procedure of short-listing.

INTERPRETATION & FINAL DETERMINATION:

The interpretation and final determination of any matter relating to the EoI Document, all enclosed documents, sections, compliance documents etc. as well as any additional or supplementary information required by The Procuring Agency will be at Procuring Agency's sole discretion which shall be final and binding on the Applicants.

USE OF INFORMATION:

Permission for disclosure of information submitted by an Applicant as part of the EoI is not required for the release of information to the Procuring Agency, its governing bodies/departments, its consultants, advisors and personnel for the purpose of evaluation of application and short-listing.

CONFLICT OF INTEREST:

The Procuring Agency may confirm the status of the Applicant for the sake of conflict of interest before completion of the short-listing process. For this purpose, the Applicant shall be required to provide this information in specific terms and any misrepresentation shall be made a ground for rejection. Applicants shall note that in case of their selection, any such links, if detected during the course of their contract, would be reported by The Procuring Agency to selection committee for cancellation of its registration/license leading to their blacklisting.

GOVERNING LAW:

The governing laws of the Scheme and the contract thereto shall be laws of Pakistan (where Federal laws are applicable) and laws of Punjab (where provincial laws are applicable).

SECTION-III

EVALUATION CRITERIA

MANDATORY REQUIREMENTS

S/No .	Documents	SOV	Lead Firm	Associate Firm						
1	Legal Status of Firm (Registration with any of the following) - SECP/Registrar of Firms OR - FSCRD/Recognized by Govt. of Pakistan OR - Relevant registration forum (In case of international firms)	Registration Certificate	Yes	Yes						
2	Valid NTN / FTN (In case of International Firm Local Partner should be registered with Federal Board of Revenue in Pakistan)	FBR certificate/ Online Report	Yes	Yes						
3	All Requirements of Section II “Eligibility” of Instructions to the Applicant have been met.	Affidavit on Stamp Paper	Yes	Yes						
4	Complete Literature, Broachers etc. of wheat production technology	Brochures	Yes							
5	Sales & Dealer Distribution network in case of wheat is 25 districts of Punjab. Source of verification: verifiable lists of dealer network	Annexure VIII	Yes							
6	Business Volume Performa	Annexure VII	Yes							
7	Annual turnover ≥PKR 25 million in any year from FY 2019-20 to FY 2021-22	FBR Returns	Yes							
8	Annual quantity of seed got certified from FSC & RD in any year from FY 2019-20 to FY 2021-22 <table border="1"><thead><tr><th>Crop</th><th>Minimum Quantity of required varieties</th><th>Yes/No</th></tr></thead><tbody><tr><td>Wheat</td><td>300 Tons</td><td></td></tr></tbody></table>	Crop	Minimum Quantity of required varieties	Yes/No	Wheat	300 Tons		FSC&RD Reports	Yes	
Crop	Minimum Quantity of required varieties	Yes/No								
Wheat	300 Tons									

NOTE:

- i. Please attach copies of all certificates / relevant Documents.
- ii. In case the applicant is not a Consortium, all the above-mentioned requirements shall be fulfilled by the single applicant.
- iii. Importer/ Manufacturer/ Suppliers/distributor will be prequalified till 2024 or till the availability of funds (whichever comes first), however for renewal of the contract FBR return for previous year will be required
- iv. The procuring agency may review the performance of each bidder on yearly basis and may extend the contract if deemed necessary.
- v. Public sector organization can directly sign the contract agreement and no evaluation required.

INFORMATION FORM

Name of Applicant:

Name of Firm / Company / Consortium:

- a) Address:
- b) Telephone No(s):
- c) Fax Number:
- d) E-mail Address:
- e) Preferred Mode of Communication:
- f) Please Select and Insert the **Certified Wheat Seed Variety(s)**:

#	Certified Wheat Seed Variety	Please Select available varieties with your firm (√)
1	Akbar-19	
2	Anaj-17	
3	Ghazi-19	
4	Ujala-16	
5	Dilkash-20	
6	Subhani-21	
7	MH-21	
8	Zincol-16	
9	Fakhar-e-Bhakkar	
10	Nishan	
11	Bhakkar Star	
12	Borlaug-16	
13	MA-21	
14	Markaz-19	
15	Barani-17	

g) In case of Consortium, provide following information:

S/No.	Name of Consortium Firms*	Brief Description of Each Consortium Firm	Role in Consortium	Representative of Each Associate / Consortium Firm in Consortium**	Contact Information

*Start with the Lead Firm in Consortium.

**To be appointed through Power of Attorney by each Associate / Consortium Firm.

(To be signed by authorized signatory)

To

Director General Agriculture,
(Extension & AR) Punjab,
21-Davis Road, Lahore.

Subject: EXPRESSION OF INTEREST (EOI) FOR INCLUSION IN “WHEAT SEED SUPPLIERS FOR PASTING OF E-VOUCHERS ON SEEDS BAGS” UNDER THE PROJECT “NATIONAL PROGRAM FOR ENHANCING PROFITABILITY THROUGH INCREASING PRODUCTIVITY OF WHEAT”.

Dear Sir,

This is in response to your EOI advertisement published in the daily newspaper _____ on [-- / -- /2022] inviting expression of interest for pre-qualification for the above captioned scheme. We hereby submit our expression of interest (EOI):

We have attached all the requisite information according to the given formats. The information furnished by us in this expression of interest (EOI) is correct to the best of our knowledge and belief. We understand that you will evaluate our application to decide whether or not we are eligible and shortlisted to proceed further in the process.

We shall remain obliged.

Sincerely Yours,

Dated: ____/____/____

Annexures:

- I.** Power of Attorney (For signatory of Application)
- II.** Power of Attorney (To be used in case of Consortium)
- III.** Power of Attorney (Authorized Representative of each Member of Consortium)
- IV.** History of Litigation
- V.** Affidavit of correctness of information
- VI.** Security Seal Specification
- VII.** Business Volume Performa
- VIII.** Dealer Distribution Network of the Company

..... □

ANNEXURES

Annexure – I

POWER OF ATTORNEY

(For Signatory of Application)

[To be printed on a PKR 1000/- stamp paper]

KNOW ALL MEN BY THESE PRESENTS THAT by this Power of Attorney (*Name of Firm:* _____ having its registered office at [Address of Firm: _____], does hereby nominate, appoint and authorize **Mr.**_____ having CNIC No: _____hereinafter referred to as the **“Signatory of Application”**, to do in our name and on our behalf the following:

- i. Sign and submit to Scheme Coordinator or its authorized nominee, the EOI/Tender/Bid of pre-qualification for **“Distribution of certified wheat seed bags to farmers”**, in response to the EOI advertisement dated: [] issued by The Procuring Agency and all other documents and instruments required to submit the EOI/Tender/Bid.
- ii. execute all such contracts, deeds, documents and instruments as may be considered necessary and expedient in relation to the foregoing; and
- iii. do and carry out all other actions as may be required by the Procuring Agency in connection with the EOI/Tender/Bidding process as a whole;
- iv. To immediately notify The Procuring Agency in writing of any impending or actual revocation as well as any change in the terms of this Power of Attorney.
- v. To do in our name and on our behalf all such acts, deeds and things necessary in connection with or incidental to our EOI and/or Bid in response to the above referred tenders including signing and submission of all documents, instruments and deeds (including correcting any deficiencies or mistakes therein), attending any meetings organized by the Procuring Agency (including pre-bid conference meetings and bid opening meetings etc.) and providing information/responses to the Procuring Agency in all matters in connection with our Bid.

We, [], do hereby ratify and confirm whatsoever the Signatory of Application shall do by virtue of these presents and further agree that whatever the Signatory of Application shall do or cause to be done pursuant to this Power of Attorney shall be binding on us.

Furthermore, each provision of this Power of Attorney is severable and distinct from the others. The invalidity, illegality or unenforceability of any one or more provisions of this Power of Attorney at any time shall not in any way affect or impair the validity, legality and enforceability of the remaining provisions hereof.

IN WITNESS WHEREOF, we have executed this **POWER OF ATTORNEY** as of
[Date: / /2022]

FOR: [INSERT NAME OF APPLICANT FIRM]

Signature:

Name:

Title:

CNIC/Passport No:

FOR SIGNATORY OF THE APPLICATION (Attorney)

Signature:

Name:

Title:

CNIC/Passport No:

WITNESSES

1) Signature: 2) Signature:

NAME: **NAME**

ADDRESS: **ADDRESS:**

CNIC or Passport No: **CNIC or Passport No:**

Notes:—

- a) In case of Consortium; To be executed by the Authorized Representative of the Lead Member of the Consortium
- b) In case of **Single Applicant Firm**; To be executed by:
 - i. Partners in case of a Partnership Firm; or
 - ii. Chairman Board of Directors in case of a Company.
- c) In the case of a Pakistani Executor or Attorney, a copy of his/her Computerized National Identity Card (“CNIC”) should be attached with the Power of Attorney. In the case of a non-Pakistani Executor or Attorney, a copy of his/her passport should be attached.
- d) The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the Applicable Law and the charter documents of the executant(s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.
- e) Also, wherever required, the applicant should submit for verification the extract of the charter documents and documents such as a resolution/power of attorney in favor of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the applicant.
- f) For a Power of Attorney executed and issued overseas, the document will also have to be legalized by the Pakistani Embassy and notarized in the jurisdiction where the Power of Attorney is being issued. Once the original Power of Attorney has been brought into Pakistan, adhesive stamps are to be affixed on the same.

AS NOTARIZED BY THE NOTARY PUBLIC _____

Annexure – II

POWER OF ATTORNEY

(For Lead Member of Consortium)

[To be printed on a PKR 1000/- stamp paper]

Whereas the **Scheme Coordination Unit for “WHEAT SEED SUPPLIERS FOR PASTING OF E-VOUCHERS ON CERTIFIED WHEAT SEED BAGS” Agriculture Department (GoPb)** (hereinafter referred as the “Procuring Agency”) has invited EOI for Short listing of Applicant(s) to Pre-Qualify for “Subsidy on Certified Wheat Seed”.

Whereas, _____ and _____, (collectively the “**Consortium**” and individually as the “**Member**”) being members of the Consortium are interested in Pre-qualification for the Scheme in accordance with the terms and conditions of the EOI Document and:

Whereas, it is necessary for the CONSORTIUM to designate one of the CONSORTIUM Member as the Lead Member with all necessary power and authority to do for and on behalf of the CONSORTIUM, all acts, deeds and things as may be necessary in connection with the CONSORTIUM’S EOI Application for the Scheme and its execution.

NOW THEREFORE KNOW ALL MEN BY THESE PRESENTS

We, _____ having our registered office at _____, M/s. _____, having our registered office at _____, and M/s. _____, having our registered office at _____, [the respective names and addresses of the registered office] (hereinafter collectively referred to as the “Principals”) do hereby irrevocably designate, nominate, constitute, appoint and authorize M/s _____, having its registered office at _____, being one of the Member of the Consortium, as the **Lead Member** and true and lawful attorney of the Consortium (hereinafter referred to as the “Attorney”) and hereby irrevocably authorize the Attorney (with power to sub-delegate) to conduct all business for and on behalf of the CONSORTIUM and any one of us during the Short listing process and, in the event the Consortium is awarded the Contract, during the execution of the Scheme, and in this regard, to do on our behalf and on behalf of the Consortium, all or any of such acts, deeds or things as are necessary or required or incidental to the submission of its bid for the Scheme, including but not limited to signing and submission of all applications, Bids and other documents and writings, participate in bidders’ and other conferences, respond to queries, submit information/ documents, sign and execute contracts and undertakings consequent to acceptance of the bid of the CONSORTIUM and generally to represent the CONSORTIUM in all its dealings with the Authority.

AND hereby agree to ratify and confirm and do hereby ratify and confirm all acts, deeds and things lawfully done or caused to be done by our said Attorney pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts, deeds and things done by our said Attorney in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us/ CONSORTIUM.

Furthermore, each provision of this Power of Attorney is severable and distinct from the others. The invalidity, illegality or unenforceability of any one or more provisions of this Power of Attorney at any time shall not in any way affect or impair the validity, legality and enforceability of the remaining provisions hereof.

IN WITNESS WHEREOF, we have executed this **POWER OF ATTORNEY** as of [Date].

For: [Consortium Member-1]

Signature:

Name:

Title:

CNIC/Passport No:

For: [Consortium Member-2]

Signature:

Name:

Title:

CNIC/Passport No:

WITNESSES

1).....

2).....

NAME:

NAME

ADDRESS:

ADDRESS:

CNIC or Passport No:

CNIC or Passport No:

Notes:—

- To be executed by Authorized Representatives of all the Members of the Consortium.
- The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the Applicable Law and the charter documents of the executant(s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.
- Also, wherever required, the applicant should submit for verification the extract of the charter documents and documents such as a resolution/power of attorney in favor of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the applicant.
- For a Power of Attorney executed and issued overseas, the document will also have to be legalized by the Pakistani Embassy and notarized in the jurisdiction where the Power of Attorney is being issued. Once the original Power of Attorney has been brought into Pakistan, adhesive stamps are to be affixed on the same.

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AS NOTARIZED BY THE NOTARY PUBLIC

POWER OF ATTORNEY

(Authorized Representative of Each Member of Consortium)

[To be printed on a PKR 1000/- stamp paper]

KNOW ALL MEN BY THESE PRESENTS THAT by this Power of Attorney (“**Power of Attorney**”), _____ [Insert name of firm] having its registered office at [_____] , does hereby nominate, appoint and authorize Mr. _____, having CNIC No. _____ hereinafter referred to as the “**Authorized Representative**”, to do in our name and on our behalf the following:

- i. To form a Consortium with other firms to participate in the EOI/Tender/Bid of pre-qualification for “**WHEAT SEED SUPPLIERS FOR PASTING OF E-VOUCHERS ON CERTIFIED WHEAT SEED BAGS**”, in response to the EOI advertisement dated _____] issued by the Procuring Agency and all other documents and instruments in relation thereto.
- ii. Execute all such contracts, deeds, documents and instruments as may be considered necessary and expedient in relation to the foregoing; and
- iii. Do and carry out all other actions as may be required by The Procuring Agency in connection with the tender process as a whole (including EOI, RFP, Bid etc.);
- iv. To immediately notify The Procuring Agency in writing of any impending or actual revocation as well as any change in the terms of this Power of Attorney.
- v. To do in our name and on our behalf ,all such acts, deeds and things necessary in connection with or incidental to our EOI and/or Bid in response to the above referred tenders including signing and submission of all documents, instruments and deeds (including correcting any deficiencies or mistakes therein),attending any meetings organized by the Procuring Agency (including pre-bid conference meetings and bid opening meetings)and providing information/responses to the Procuring Agency in all matters in connection with our Bid.

We, [Insert name of Firm], do hereby ratify and confirm whatsoever the Signatory of Application shall do by virtue of these presents and further agree that whatever the Signatory of Application shall do or cause to be done pursuant to this Power of Attorney shall be binding on us.

Furthermore, each provision of this Power of Attorney is severable and distinct from the others. The invalidity, illegality or unenforceability of any one or more provisions of this Power of Attorney at any time shall not in any way affect or impair the validity, legality and enforceability of the remaining provisions hereof.

IN WITNESS WHEREOF, we have executed this **POWER OF ATTORNEY** as of
[Date_____].

FOR: [INSERT NAME OF APPLICANT FIRM]

Signature:
Name:
Title:
CNIC/Passport No:

FOR AUTHORIZED REPRESENTATIVE (Attorney)

Signature:
Name:
Title:
CNIC/Passport No:

WITNESSES

1).....	2).....
NAME:	NAME
ADDRESS:	ADDRESS:
CNIC or Passport No:	CNIC or Passport No:

Notes:—

- i. To be separately executed by every Member of the Consortium
- ii. The Executant(s) shall be:
 - a. Partners in case of a Partnership Firm; or
 - b. Chairman Board of Directors in case of a Company.
- iii. In the case of a Pakistani Executor or Attorney, a copy of his/her Computerized National Identity Card (“CNIC”) should be attached with the Power of Attorney. In the case of a non-Pakistani Executor or Attorney, a copy of his/her passport should be attached.
- iv. The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the Applicable Law and the charter documents of the executant(s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.
- v. Also, wherever required, the applicant should submit for verification the extract of the charter documents and documents such as a resolution/power of attorney in favor of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the applicant.
- vi. For a Power of Attorney executed and issued overseas, the document will also have to be legalized by the Pakistani Embassy and notarized in the jurisdiction where the Power of Attorney is being issued. Once the original Power of Attorney has been brought into Pakistan, adhesive stamps are to be affixed on the same.

.....

AS NOTARIZED BY THE NOTARY PUBLIC

Annexure – IV**LITIGATION HISTORY**

[To be printed on Company's Letter Head]

NAME: ()

Year	Award For or Against Applicant	Name of Client, Cause of Litigation and Matter in Dispute	Disputed Amount (Current Value in Pakistani Rs. or US\$ Equivalent)

Note:—

- i. Attach Affidavit on non-judicial stamp paper that non-performance of a contract did not occur within the last ten years based on information on all settled disputes or litigation.
- ii. Applicants, including each of the partners of a joint venture, should provide information on any history of litigation or arbitration resulting from contracts executed in the last 03 years or currently under execution. A separate sheet should be used for each partner of Consortium.

Annexure – V

AFFIDAVIT FOR CORRECTNESS OF INFORMATION

[To be printed on a PKR 200/- stamp paper]

Name: ()

I, the undersigned, do hereby certify that all the statements made in the EOI and in the supporting documents are true, correct and valid to the best of my knowledge and belief and may be verified by Procuring Agency for “SEED SUPPLIERS FOR PASTING OF E-VOUCHERS ON CERTIFIED WHEAT SEED BAGS”.” Agriculture Department (GoPb), at any time, if deems it necessary.

The undersigned hereby authorize and request the bank, person, firm or corporation to furnish any additional information requested by the Procuring Agency deemed necessary to verify this statement regarding my (our) competence and general reputation.

The undersigned certify that the firm is not insolvent, not blacklisted and not involved in litigation or arbitration with any of provincial or Federal Government Department of Pakistan, any Agency of United nations, World Bank and Asian Development Bank.

The undersigned understands and agrees that further qualifying information may be requested and agrees to furnish any such information at the request of the Procuring Agency.

Signed by an authorized representative

Title of Officer Name of Firm:

Date:.....

Annexure – VI**SPECIFICATIONS FOR E- VOUCHERS**

SECURITY FEATURES	NATURE
1. Color shift ink-changes color when viewed at different angles	Overt
2. Dual light polarization-seen through validator	Semi Covert
3. Die cut marks-peel off resistant	Overt
4. Serial numbers	Overt
5. Hidden random numbers-visible after scratching (Provided by PITB/ TECHNOLOGY PARTNER)	Covert
6. Short code-for SMS verification	Overt
7. Size 70-80mm* 40-45mm	
8. Font Size 12 (Time New Romans)	Covert

Annexure – VII

Business Volume Performa of WHEAT Seed Stock Position

Name of Firm: _____

Previous Off take (Production)						Current Stock Position		Estimated Date for Pasting of Vouchers on Existing Stock	Remarks
Selected Variety Name	Variety-wise Price per Bag*	2020-21		2021-22		Tonnes**	Bags		
		Tonnes**	Bags*	Tonnes**	Bags*				

***1Bag=50kg,**

****1 Ton=1000 kg**

Verified from FSC & RD .

Please attach the wheat seed testing reports/certificates of Lab analysis (Form: 4) duly verified (signed and stamped) by FSC & RD.

(Name & Signature of Authorized
Person with Stamp)
Designation

Dated

Dealer Distribution Network of the Compa

Division	District	Tehsil	Dealer Name	Address	Phone No.	Whatsapp No.	email	Dealer Since	Crop
1	2	3	4	5	6	7	8	9	10